

Prepare before your consultation

Site-Survey Readiness Checklist

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Gather the information below before you request a consultation. The more your team can answer in advance, the faster Cambium can schedule an accurate on-site survey and deliver a fixed-scope proposal. Not sure about a field? Leave it blank — we will work through it with you on the first call.

PROPERTY & CONTACT INFORMATION

- ☐ Property name and type (airport, stadium, venue, campus, MDU, warehouse, other)
- ☐ Site address(es) and total square footage / coverage area
- ☐ Primary contact name, role, phone, and email
- ☐ Property manager or facilities lead (if different)
- ☐
- ☐

COVERAGE & USER GOALS

- ☐ How many concurrent users / devices at peak
- ☐ Indoor vs outdoor coverage needed, and any known dead zones
- ☐ Guest WiFi vs staff-only network (or both)
- ☐ Multi-tenant or multi-network isolation required? (drives WiSNET recommendation)
- ☐ Monetization goals — captive portal, digital tolls, sponsor landing pages
- ☐
- ☐

BUILDING & ENVIRONMENT

- ☐ Number of floors, ceiling heights, and construction type (concrete, steel, glass, wood)
- ☐ Existing structured cabling and IDF/MDF closet locations
- ☐ Power availability at planned mount points (PoE vs local power)
- ☐ Aesthetic or mounting constraints (historic building, exposed beam, ceiling tile)
- ☐ Available floor plans, blueprints, or CAD drawings (PDF/DWG)
- ☐
- ☐

CURRENT INFRASTRUCTURE

- ☐ Existing ISP uplinks — provider, bandwidth, contract end date
- ☐ Current networking gear (makes/models of APs, switches, controllers)
- ☐ Existing management platform or dashboard in use today
- ☐ Known pain points — drops, slow zones, support ticket volume
- ☐
- ☐

TIMELINE, BUDGET & APPROVALS

- ☐ Target go-live date and any hard deadlines (event, season, lease)
- ☐ Budget range or funding approval status
- ☐ Decision-makers and sign-off process (how many approvals)
- ☐ Procurement requirements (RFP, preferred vendors, contract terms)
- ☐
- ☐

WHAT TO HAVE READY FOR THE SURVEY CALL

- ☐ Floor plans or a rough sketch of the property layout
- ☐ Photos of main closet(s) and any problem areas
- ☐ Current monthly network/internet spend (if comfortable sharing)
- ☐ A short list of must-haves vs nice-to-haves
- ☐
- ☐
- ☐

Once you have gathered what you can, bring this checklist to your consultation or attach it when you request a site survey. Cambium Solutions will confirm scope, schedule the on-site walk, and return a fixed-scope proposal — usually within one week of the survey.

Request a site survey →

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